

02 August 2021

s9(2)(a)

[Redacted]

Dear s9(2)(a)

Official Information Act Request for – Progressive Procurement Policy

I write in response to your Official Information Act request received by us 5th July 2021, you requested the following information:

- 1. Copies of any communications you have sent to suppliers or contractors asking whether they meet the definition of a Māori business;**
- 2. Copies of any communications you have sent to suppliers or contractors advising them of the requirements of the Progressive Procurement Policy;**
- 3. The number/value of contracts your agency has terminated because a supplier or contractor didn't meet the definition of a Māori business since the Progressive Procurement Policy came into force;**
- 4. The number/value of contracts your agency has signed with Māori businesses since the Progressive Procurement Policy came into force.**

Counties Manukau Health Response:

For context Counties Manukau Health (CM Health) employs over 8,500 staff and provides health and support services to people living in the Counties Manukau region (approx. 601,490 people). We see over 118,000 people in our Emergency Department each year, and over 2,000 visitors come through Middlemore Hospital daily.

Our services are delivered via hospital, outpatient, ambulatory and community-based models of care. We provide regional and supra-regional specialist services i.e. for orthopaedics, plastics, burns and spinal services. There are also several specialist services provided including tertiary surgical services, medical services, mental health and addiction services.

- 1. Copies of any communications you have sent to suppliers or contractors asking whether they meet the definition of a Māori business;**
- 2. Copies of any communications you have sent to suppliers or contractors advising them of the requirements of the Progressive Procurement Policy;**

In response to questions one and two. On behalf of the four Northern Region District Health Boards, HealthSource Limited have contacted existing suppliers by putting a notice on GETS (Government Electronic Tender Service) and sending two surveys. This was to measure our

baseline in preparation for the 1st October reporting. The communications are attached as appendix 1.

CM Health already works closely with Māori providers of non-government organisation (NGO) contracts and, therefore, communications to this cohort have not been required.

We use the Ministry of Health (MoH) Māori Provider Development Scheme definition to define 'Māori business'; a national Māori health and disability provider which delivers health services across four Māori Provider Development Scheme (MPDS) regions and is governed and operated by iwi and/or Māori organisations and with a relevant MoH, DHB and primary health organisation (PHO) contract which meets the criteria, which is published on the MoH website at: www.health.govt.nz/our-work/populations/maori-health/maori-health-providers/2021-22-maori-provider-development-scheme-mpds

3. The number/value of contracts your agency has terminated because a supplier or contractor didn't meet the definition of a Māori business since the Progressive Procurement Policy came into force;

Healthsource on behalf of the Northern region and CM Health have not terminated any contracts due to a contractor or supplier not meeting the definition of a Māori business since the Progressive Procurement Policy came into force which was 1st July 2021.

The progressive procurement policy does not impact existing suppliers and does not set out to cancel contracts if suppliers are not Maori businesses, it measures future procurement and contracting activity.

4. The number/value of contracts your agency has signed with Māori businesses since the Progressive Procurement Policy came into force.

CM Health has not signed any additional contracts with a Māori business since the Progressive Procurement Policy came into force which was 1st July 2021. CM Health has not collated information centrally as of yet as the first reporting period is between 1 July to 30 September and is due 1st October 2021. This will capture any contracts signed across the DHB, including those signed by HealthSource on behalf of the DHB, since the policy came into effect.

I trust this information answers your request. You are entitled to seek a review of the response by the Ombudsman under section 28(3) of the Official Information Act. Information about how to make a complaint is available at www.ombudsman.parliament.nz or Freephone 0800 802 602.

Please note that this response or an edited version of this may be published on the Counties Manukau Health website. If you consider there are good reasons why this response should not be made publicly available, we will be happy to consider this.

Yours sincerely



Fepulea'i Margie Apa
Chief Executive Officer
Counties Manukau Health

Suppliers of the Northern Region DHBs - Are you a Māori business?

Kia ora

In December 2020, Cabinet approved the progressive procurement policy aimed at increasing the diversity of Government suppliers. All mandated government agencies will be required to award at least 5% of their yearly procurement contracts to Māori businesses.

Te Puni Kōkiri and Ministry of Business, Innovation and Employment are implementing the progressive procurement policy to support Māori enterprise. For this policy, a Māori business is defined as:

- having at least 50% Māori ownership; or
- a Māori Authority as defined by the Inland Revenue Department.

HealthSource, on behalf of Auckland DHB, Counties Manukau DHB, Northland DHB, and Waitematā DHB, is seeking information from Māori Businesses who supply to the Northern Region and any supplier who wishes to in the future.

We are collecting this information via a short survey and a GFS notice. HealthSource will use this information to inform the baseline of each of the Northern Region District Health Boards and to report against the policy target.

Please [Click Here](#) to respond and let us know if you are/are not a Māori business according to the definition provided above.

Please contact HealthSource (srm.procurement@healthsourcenz.co.nz) if you have further questions.

Ngā mihi nui

#	QUESTION	VALUES
1	<p>Are you a Māori business according to the following definition:</p> <p>50% Māori ownership (including sole traders).</p> <p>A Māori authority as defined by the Inland Revenue Department.</p>	Yes / No
2	What is your registered company name?	(100 characters)
3	How often do you sub-contract work to Māori owned businesses?	Often / Sometimes / Seldom / Never
4	How often are you involved with local social initiatives that benefit Māori communities?	Often / Sometimes / Seldom / Never
5	As an estimate, what percentage of your employees identify as Māori in your organisation?	Sole trader / 0-9% / 10-19% / 20-29% / 30-39% / 40-49% / 50% or more / Don't know
6	As a non-Māori business, what are the barriers to partnering with Māori business? Select all that apply:	<p>Not based in New Zealand.</p> <p>Not aware of Māori businesses to partner with.</p> <p>Not aware of projects where partnership with Māori would be possible.</p> <p>No Māori Partnership Model available.</p> <p>Other _____</p>
6	As a Māori business, what barriers do you experience in the public procurement market? Select all that apply:	<p>Contract size.</p> <p>Geographical or locality constraints.</p> <p>Prescriptive prerequisites.</p> <p>Tender timeframes.</p> <p>Size and effort of tender submissions.</p> <p>Awareness of opportunities.</p> <p>Other _____</p>

If you have received this email, you have been identified as an active supplier with HealthSource for one of the Northern Region DHBs.

Kia ora

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HealthSource, on behalf of Auckland DHB, Counties Manukau DHB, Northland DHB, and Waitematā DHB, is seeking information from Māori Businesses who supply to the Northern Region and any supplier who wishes to in the future. We are collecting this information via a short survey and a GETS notice. **If you respond to the survey, you do not have to respond to the GETS notification.**

HealthSource will use this information to inform the baseline of each of the Northern Region District Health Boards, to report against the policy target, and for future engagement with Māori suppliers.

THE EXPECTED COMPLETION TIME OF THIS SURVEY IS 3 MINUTES. THIS SURVEY SHOULD BE COMPLETED BY MĀORI AND NON-MĀORI BUSINESSES.

Please contact HealthSource (srm.procurement@healthsourcenz.co.nz) if you have further questions.

Ngā mihi nui